REQUEST FOR PROPOSALS
RFP-MCC-2004

SUPPLY OF ONE MEDIUM DUTY TRUCK

MUNICIPALITY OF THE COUNTY OF CUMBERLAND
UPPER NAPPAN SERVICE CENTRE
1395 BLAIR LAKE ROAD, RR # 6
UPPER NAPPAN, NS B4H 3Y4

February 18, 2020

CLOSING: March 5, 2020
2:00 PM

1. GENERAL REQUIREMENTS

The Municipality of the County of Cumberland (Municipality) invites Proposals for a Medium Duty Truck, 4WD Cab and Chassis**.** This vehicle is to be delivered to Public Works in Upper Nappan, Nova Scotia.

The Municipality will only consider Proposals for a new current model year vehicle. Demonstrator units may be considered; however, the Proponent must notify the Municipality of this in advance for authorization, prior to the Proposal being submitted.

The Proponent must either be a Manufacturer, a factory branch, or a dealer engaged in the business of selling, dealing and servicing the vehicle proposed upon and must maintain a full stock of parts and service. A dealer with full stock of parts and factory certified vehicle technicians shall perform all Warranty service.

2. INSTRUCTIONS TO PROPONENTS

This request for proposals (RFP) is not a tender call, and the submission of any response to this RFP does not create a tender process. This RFP is not an invitation for an offer to contract, and it is not an offer to contract made by the Municipality.

Though the Municipality fully intends at this time to proceed through the RFP, in order to select the truck purchase, the Municipality is under no obligation to proceed with the purchase, or any other stage. The receipt by the Municipality of any information (including any submissions, ideas, plans, drawings, models or other materials communicated or exhibited by any intended Proponent, or on its behalf) shall not impose any obligations on the Municipality. There is no guarantee by the Municipality, its officers, employees or Managers, that the process initiated by the issuance of this RFP will continue, or that this RFP process or any RFP process will result in a contract with the Municipality for the purchase of the equipment, service, or Work.

It is the responsibility of each Proponent to ensure their Proposal arrives on time. Any late Proposals will not be accepted. Proposals may be withdrawn at any time prior to opening. Proposals received after the Closing Time or in locations other than the address indicated, will not be accepted and will be returned unopened.

Any Proposals submitted by email, facsimile, or telephone will ***not*** be accepted under any circumstances.

Any corrections or additions to any submitted Proposal will not be accepted unless it is initialed by the person signing the Proposal.

All Proposals must be firm for 60 calendar days after the closing date. Price to include any/all delivery charges to Upper Nappan, Nova Scotia.

Any Proposals that do not meet these criteria may be rejected.

The Municipality reserves the right to waive technicalities, reject any or all proposals, or any portion thereof, to advertise for new Proposals, to proceed to do the work otherwise, or to abandon the work, if in the best interest of the Municipality.

This Proposal is not intended to exclude standard equipment or materials except where specified.

This Proposal is not intended to favor any particular equipment, manufacturer or contractor. Any names or figures the same or similar to any specific equipment, manufacturer or contractor is purely coincidental. The phrase "or equivalent" shall apply where a particular specification, equipment, manufacturer or contractor is mentioned.

All goods shall be free from design deficiencies that may affect their operation or serviceability. Materials not defined here shall be of the best commercial quality and suitable for the purpose intended.

3. CLARIFICATION AND ADDENDA

Notify the Municipality not less than three (3) working days before Proposal closing of omissions, errors or ambiguities found in this document. If it is considered that correction, explanation or interpretation is necessary; a written addendum will be issued. All Addenda become part of the Proposal documents.

Additional information, clarifications or instructions provided to a Proponent that may, in the opinion of the Municipality, be of general interest and any other information or instructions that the Municipality may deem to be appropriate in the circumstances may be incorporated in an Addendum to the Proposal that will be distributed to all Proponents.

Direct all Proposal questions and queries to:

Kellie Seaman
Phone: 902-664-9243
kseaman@cumberlandcounty.ns.ca

It is the responsibility of the Proponent to ensure all addenda have been received. Addenda will be posted on the Municipality website at www.cumberlandcounty.ns.ca and the Nova Scotia Public Tenders website at www.gov.ns.ca/tenders. The Municipality will not bear any responsibility for the failure of potential Proponents to obtain all documents before submitting a proposal.

4. PROPOSAL CLOSING

Proposals must be received at the Upper Nappan Service Centre no later than March 5, 2020 at 2:00 P.M. - ATLANTIC TIME.

5. PROPOSAL OPENING

Proposals will be opened publicly, on the Proposal Closing date at the Upper Nappan Service Centre, 1395 Blair Lake Road, Upper Nappan, NS, immediately following closing.

6. PROPOSAL SUBMISSION

The Proposal shall be submitted in a sealed envelope, clearly labelled with the proposal number, title, and date/time of closing. Proposals shall be delivered to the address on the cover of this RFP, no later than the Proposal Closing.

Proponents must submit the following items in the Proposal:

a) Original manufacturer's complete specifications of the proposed unit and illustrated description.
b) Municipality of the County of Cumberland Specification Sheet,
   - check off each item for meets specification with yes or no;
   - where the proposed varies from the specification or an enhancement is proposed provide details in the Actual Proposed column.
c) Completed Proposal Form.
d) Photographs of unit proposed.
e) Warranty descriptions, and
f) Any other relevant information that would be helpful in the evaluation process.

Vehicle is to include all items listed as standard equipment on manufacturer's specifications.

The successful Proponent shall provide one (1) set of Operation/ Maintenance Manuals, upon delivery.

7. EVALUATION OF PROPOSAL

Selection of the successful Proponent will be based on the following point system. Each Proposal received will be evaluated and scored using the scoring system below. The highest score will be the preferred Proposal.

	Category	Points
1	Model Year	10
2	Warranty	20
3	Fuel consumption	25
4	Purchase price	45

a) **Model Year** will be scored 10 out of 10 for 2020 or newer model year vehicles, 7 out of 10 for 2019 model year vehicles, and 0 out of 10 for 2018 (or older) model year vehicles.

b) **Warranty** will be scored according to the following criteria:

Warranty	Points	Years	Mileage
Comprehensive	5	≥ 5 years	≥ 100,000 km
	3	3 years	60,000 km
	0	< 3 years	< 60,000 km
Engine	5	≥ 5 years	≥ 100,000 km
	3	3 years	60,000 km
	0	< 2 years	< 40,000 km
Power Train	5	≥ 5 years	100,000 km
	3	3 years	60,000 km
	0	< 2 years	40,000 km
Corrosion	1.5	≥ 5 years	
	0	< 5 years	
Major emissions	1.5	≥ 2 years	≥ 40,000 km
	0	< 2 years	< 40,000 km

c) **Fuel Consumption:**

Fuel Consumption Score = MFE/TFE x FEW

Where: TFE = Proponent's Fuel Economy (in litres/100 km)
MFE = Maximum Fuel Economy of all Proponents (in litres/100 km)
FEW = Fuel Economy Weighting (25 points)

d) **Purchase Price:**

Price Score = LTP/TP x PW

Where: LTP = Lowest Proposal Price of all Proponents
TP = Proponent's Price
PW = Price Weighting (45 points)

The Municipality reserves the right to negotiate with a preferred Proponent, or any Proponent, on any details, including changes to specifications and price. If specifications require significant modification, all Proponents shall have the opportunity to adjust their Proposals or re-submit altogether, as determined by the Municipality.

8. INSPECTION OF VEHICLE UPON DELIVERY

The Municipality of the County Cumberland will conduct a thorough inspection of the vehicle upon delivery to ensure compliance with the Specifications as proposed. Delivery of the vehicle does not constitute acceptance of the vehicle. If the vehicle does not meet Specification and is not accepted, the Proponent must supply an equivalent vehicle free of charge for Municipality use (if required) until such time as the vehicle is accepted or replaced.

9. SAFETY INSPECTION / REGISTRATION / LICENSE / TIRE LEVY

Vehicle is to be safety inspected prior to delivery and dated the month of delivery. Vehicle shall also be registered and licensed (permanent) to the Municipality of Cumberland. The safety inspection, tire levy, full tank of fuel, license (H.S.T. not applicable) and registration shall be included in the total proposed price.

10. PROPOSAL FORM

See attached.

11. SPECIFICATIONS

See attached.

	Item	Pricing
1	Medium duty Truck (cab and chassis)	
	15% HST	
	Total	

Specify warranty provided.

Description	Warranty coverage		Description	Warranty coverage	
	Years	Km		Years	Km
Comprehensive			Transmission		
Engine			Power train		
Major emissions			Corrosion		
Battery			Additional (specify)		

Optional additional or extended warranties:

Description	Additional Cost	Coverage		
		Years	Km	Hours

Fuel consumption: ___ / ___ / __ litres/100 km (city / hwy / combined).

Proponent agrees to deliver the equipment within ___ weeks of written notification of award.

Addenda No. ___ to ___ inclusive were carefully examined.

SIGNATURES DATED THIS _____ DAY OF MARCH 2020.

[Seal]

Name of Firm Proposing

Signature of Signing Officer

Name and Title of Signing Officer (Printed)

Witness

Name and Title (Printed)

Witness

Name and Title (Printed)

Company Address

Telephone No.

E-mail

**NOTE: *Proposals submitted by or on behalf of any Corporation must be signed and sealed in the name of such Corporation by a duly authorized officer or agent.*

Specifications

18-Feb-20

Service truck, 7,500 kg GVW 4WD 2 door cab & Chaisis to accomodate service body (with portable crane) by others with option price of 4 Door quad cab

Proposed make, model and year	Year	Make	Model

	Dimensions		Meets Specification Yes/No	Actual proposed
1	GVWR 7,500 kg, class 4 or 5 chassis			
2	Service body 2.77 m (109") long and Auto Crane Model 4004EH portable crane supplied and installed by others			
3	34” (864 mm) frame rail width			
	Body/Cab			
1	Colour, paint class premium - Blue			
2	Heavy duty cloth split bench seat, 40/20/40			
3	Tilt steering wheel			
4	Air conditioner with integral heater and defroster			
5	Power driver and passenger windows			
6	Power door locks			
7	Intermittent wipers			
8	Dome light, cab door activated and push on-off at light lens, timed theater dimming, centre mounted integral to overhead console plus 500 watt inverter.			
9	Rubber floor with rubber mats			
10	LED High Intensity amber roof light, rectangular, low profile, wired so useable with ignition off			
11	Extendable powered towing mirrors			
12	Snow plow prep package			
13	Fuel tank minimum 100 liters			
	Engine/Transmission			
1	Engine, diesel, suitable for anticipated 8 tonne tow load			
2	Anti-freeze, extended life coolant, to - 40°C, freeze			
3	Transmission, HD automatic with overdrive (shift on column)			
4	Limited slip / posi traction locking			
5	Tow package with transmission cooler			
6	Four (4) wheel drive manual shift or electric			
	Brakes/Wheels/Tires			
1	ABS , full vehicle wheel control system			
2	Brakes, front, disc			
3	Brakes, rear, disc			
4	Tires - 10 ply rated on/off road steel belted			
5	Dual wheel rear, 2.38 m (93.75") overall width			

	Electrical		Meets Specification Yes/No	Actual proposed
1	Back up alarm			
2	Switch, auxiliary accessory control, for roof light in dash, extra switches			
3	Trailer electrical to rear bumper for trailer lights and electric brakes			
4	AM/FM/WB/clock/bluetooth/USB input/3.5mm auxiliary input, MP3, Apple device play and control, bluetooth for phone and music.			
5	Back up camera			
	Miscellaneous			
1	Class V hitch receiver			
2	Fire extinguisher (CSA approved) - 2.5 lb ABC, mounted			
3	Current MVI			
4	Package of three (3) weighted reflectorized red safety triangles			
5	Two (2) spare keys			
6	Complete set of shop service manuals			
	Service Body, by others			
1	Acceptable product: Titan 38 / 60 CA STD or approved equal			
2	Load space to be open with floor width of 1.25 m (49.5") and spray in liner			
3	Overall body 2.39 m (94") wide, 2.77 m (109") long			
4	Stop/turn/tail ights recessed in body end panels			
5	One-piece 10 ga side pack			
6	2.8 mm (12 ga) tread plate on tops and cargo area			
7	Seamless wheelhouse panels			
8	Integral crane reinforcement (12,000 lbs) curbside rear compartment to suit Auto Crane Model 4004EH portable crane. Crane boom support.			
9	Slam action tailgate - 325 mm (11") high			
10	Lighting guards to prevent interior cargo from damaging exterior lighting			
11	Compartment heights - 1168 mm (46") front and rear, horizontal 546 mm (21.5")			
12	Compartment widths - front: 920 mm (36.25"), horizontal 1117 mm (44"), rear - 760 mm (29.94")			
13	Compartment depth 555 mm (21.88")			
14	Clear door openings - front: 879 mm (34.6"), horizontal: 1117 mm (44"), rear 760 mm (29.9")			
15	Road side - front: mechanic 5 drawer unit with one shelf with divider, and two j-hooks; horizontal: one shelf with divider; rear: three shelves.			

	Service Body, by others (continued)		
16	Curb side - front: two shelves with dividers, and four j-hooks; horizontal: one shelf with divider; rear: open for hoist controls and reinforcement		
17	Shelves: fully adjustable and removable		
18	Double-paneled Galvanneal doors with rounded door corners throughout		
19	Flush door panels with bulb seal gasket and functional full-length drip rail		
20	Min. two concealed stainless steel hinges per door w/ integral reinforcements. (Horz. doors must be capable to be used as work bench)		
21	Gas door strut holders on all vertical doors.		
22	Vinyl coated aircraft quality cables for support of horizontal doors in open position		
23	Three-point door latching system		
24	Master compartment locking system		
25	Compartment drains		
26	LED compartment lighting		
27	Rubber fender flares		
28	Heavy duty tie-down rings recessed in load space-six (6)		
29	Step up bumper		
30	Pipe/ladder carrier road side		
31	Exterior work light (50 watt trapezoid)		
32	Grab handles (large)		
33	High gloss white gel coat finish (0.15”-0.18” thick) interior and exterior, fully undercoated		
34	Transfer outriggers (manual out and hydraulic vertical) and crane, complete with controls and related equipment, from existing vehicle to new body.		
35	Installed weight (specify)		