RFP-MCC-1905
Economic Development Strategies for Springhill & Parrsboro
Received Questions & Responses- October 4, 2019
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1. **Can proposals be submitted electronically?**

   Electronic proposals will not be accepted. The RFP document states "Proposals must be submitted in a sealed envelope". It is conceivable for a local print shop to print and compile proposals to be delivered, for a fee

2. **Can companies from outside of Canada submit a response?**

   Yes, companies from outside of Canada can submit a response.

3. **Do we need to come over there for meetings?**

   It is possible that the project could be completed without the Proponent ever being on site, depending on the approach suggested to accomplish the project.

4. **Section 1 of the RFP indicates a proposal page limit of 12 pages. Does this include or exclude cover letter, cover, and table of contents?**

   The 12 page limit applies to the body of the response only.

5. **In section 3 of the RFP mentions the 2014 Joint Community Economic Development (CED) Strategy, has there been any follow up reports or data prepared in relation to this?**

   Yes – The Cumberland CED Strategy Logic Model and Measurement tool was created. A copy of this can be made available by contacting kseaman@cumberlandcounty.ns.ca

6. **Section 5 of the RFP indicates that the successful proponent will provide two Economic Development Strategies – one for Springhill and one for Parrsboro. Would the Municipality consider accepting one strategic report that identifies issues in the great region, with subsections identifying individual needs for each community? (we have found this very successful in the past as rural communities ultimately need to work together with cooperation in order to grow sustainably.)**

   We expect to receive two strategies – one for the community of Parrsboro and one for the community of Springhill.