

**REQUEST FOR PROPOSALS  
RFP-MCC-2610**

**SUPPLY OF HYDRAULIC RESCUE TOOLS**



MUNICIPALITY OF THE COUNTY OF CUMBERLAND  
UPPER NAPPAN SERVICE CENTRE  
1395 BLAIR LAKE ROAD  
AMHERST N.S B4H 3Y4

June 1<sup>st</sup>, 2026

**CLOSING: June 16<sup>th</sup>, 2026  
2:00 PM AST**

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## 1.0 INTRODUCTION

### 1.1 GENERAL REQUIREMENTS

The Municipality of the County of Cumberland (Municipality) invites Proposals to **Supply of Hydraulic Rescue Tools.**

Suppliers must have certified technicians and supply a loaner unit if the tools are out for any period for repairs.

The Hydraulic Rescue Tools will be delivered to 1395 Blair Lake Road, Upper Nappan, Nova Scotia.

The Municipality will only consider Proposals for new, not refurbished.

The Proponent must either be a Manufacturer, authorized reseller, or a dealer engaged in the business of selling, dealing, and servicing the equipment proposed upon and must keep a full stock of parts and service.

### 1.2 INSTRUCTION OF PROPONENTS

This request for proposals (RFP) is not a tender call, and the submission of any response to this RFP does not create a tender process. This RFP is not an invitation for an offer to contract, and it is not an offer to contract made by the Municipality.

Though the Municipality fully intends to go ahead through the RFP, the Municipality is under no obligation to proceed with the purchase, or any other stage. The receipt by the Municipality of any information (including any submissions, ideas, plans, drawings, models, or other materials communicated or exhibited by any intended Proponent, or on its behalf) shall not impose any obligations on the Municipality. There is no guarantee by the Municipality, its officers, employees or Managers, that the process initiated by the issuance of this RFP will continue, or that this RFP process or any RFP process will result in a contract with the Municipality for the purchase of the equipment, service, or work.

It is the responsibility of each Proponent to ensure their Proposal arrives on time. Any late Proposals will not be accepted. Proposals may be withdrawn at any time prior to opening. Proposals received after the Closing Time or in locations other than the address indicated, will not be accepted and will be returned unopened.

Any Proposals sent by facsimile, or telephone will ***not*** be accepted under any circumstances.

Any corrections or additions to any submitted Proposal will not be accepted unless it is initialed by the person signing the Proposal.

All Proposals must be firm for sixty calendar days after the closing date. The price is to include any/all delivery charges to Upper Nappan, Nova Scotia.

Any Proposals that do not meet these criteria may be rejected.

The Municipality reserves the right to waive technicalities, reject any or all proposals, or any part thereof, to advertise new Proposals, to proceed to do the work otherwise, or to abandon the work, if in the best interest of the Municipality.

All Proposals shall be submitted on the Proposal Form supplied with this document. This Proposal is not intended to exclude standard equipment or materials except where specified.

All goods must be free from design deficiencies that may affect their operation or serviceability. Materials not defined here shall be of the best commercial quality and suitable for the purpose intended.

### **1.3 CLARIFICATION AND ADDENDA**

Notify the Municipality not less than three (3) working days before Proposal closing of omissions, errors or ambiguities found in this document. If it is considered that correction, explanation or interpretation is necessary; a written addendum will be issued. All Addenda become part of the Proposal documents.

Additional information, clarifications or instructions provided to a Proponent that may, in the opinion of the Municipality, be of general interest and any other information or instructions that the Municipality may deem to be appropriate in the circumstances may be incorporated in an Addendum to the Proposal that will be distributed to all Proponents.

Direct all Proposal questions and queries to:

Contact: Shelby Hum

Email: [shelbyhum@cumberlandcounty.ns.ca](mailto:shelbyhum@cumberlandcounty.ns.ca)

It is the responsibility of the Proponent to ensure all addenda have been received. Addenda will be posted on the Municipality website at [www.cumberlandcounty.ns.ca](http://www.cumberlandcounty.ns.ca). The Municipality will not bear any responsibility for the failure of potential Proponents to obtain all documents before submitting a proposal.

#### **1.4 LOCAL PREFERENCE**

In accordance with paragraph 26 of the Municipality's Procurement Policy, local preference of 5% MAY apply to this procurement.

## 2.0 BID SPECIFICATIONS

### Power unit:

- Gas powered
- 3 Stage Pump
- Compact, lightweight, easy to carry
- Hydraulic oil level indicator
- Large hydraulic oil capacity
- 2 tool connections, operation of tools at the same time

### Spreader:

- Max working force 10443 psi
- Spreading distance 28.5", 725 mm
- Pulling distance 24", 610 mm
- Max spreading force 62947 lbf
- Max squeezing force 13264 lbf
- Built in speed valve
- Lightweight, easy carry handle

### Cutter:

- Max working pressure 10443 psi
- Max cutting opening 6.7", 170 mm
- Max cutting force 123420 lbf
- Light weight, easy carry handle
- I-bolt technology
- Inclined cutter jaw
- NCT cutter blades

### Telescopic Ram:


- Built in speed valve
- Max working pressure 10443 psi
- Extended length 49.2", 1250 mm
- Retracted length 29.5", 750 mm
- Spreading force 33721 lib
- Light weight, easy carry handle

### Hose:

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- 2 different colors of hose
- 32' long
- Error proof connections
- Continuous swivel male and female ends
- Highly kink free resistance
- Light weight

Battery powered hydraulic rescue tools may be also considered in this RFP. The battery powered hydraulic rescue tools shall meet or exceed the bid specifications set out in this RFP.

### 3.0 PROPOSALS

#### 3.1 PROPOSAL CLOSING

Proposals must be received at the Upper Nappan Service Centre no later than **June 16<sup>th</sup>, at 2:00 P.M. ATLANTIC TIME.**

Late proposals will not be accepted and will be returned unopened.

#### 3.2 PROPOSAL OPENING

Proposals will not be opened to the public. The successful Proponent will be advised following acceptance.

#### 3.3 PROPOSAL SUBMISSION

The following is to be used in the preparation and submission of a proposal for **“Supply of Hydraulic Rescue Tools”**

1. Completed vendor proposals and other correspondence should be submitted to:

**MUNICIPALITY OF CUMBERLAND  
UPPER NAPPAN SERVICE CENTRE  
1395 BLAIR LAKE ROAD  
UPPER NAPPAN, NS  
B4H 3Y4**

**ATTENTION:  
PROCUREMENT Shelby Hum**

Any proposals submitted by fax or telephone will not be accepted under any circumstances.

2. Proposals may be submitted in a sealed envelope clearly marked **“Supply of Hydraulic Rescue Tools”**

3. Please provide **two (2) hard copies** and **one (1) PDF electronic copy** of your proposal.

4. Proposals may be submitted electronically, in a PDF document, to the below email. It is the responsibility of the vendor to confirm receipt of their proposal by the Municipality. This email address is for document submission only.

**[procurement@cumberlandcounty.ns.ca](mailto:procurement@cumberlandcounty.ns.ca)**

The vendor agrees that the electronic signatures of the vendor on this document is intended to have the same force and effective as manual/original signatures.

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Delivery of an executed copy of a proposal by electronic means permitted in this request for proposals constitutes valid and effective delivery.

### 3.4 PROPOSAL ACCEPTANCE

The Municipality reserves the right to reject any or all proposals. The Municipality reserves the right to accept a proposal that is not the lowest price or to accept any proposal which it may consider to be in its best interests. The Municipality reserves the right to waive formality, informality, or technicality with the acceptance of proposals for this work. Any proposal not supported by the information requested in this RFP may be rejected. The Municipality reserves the right to negotiate with any Proponent who has submitted a proposal as deemed in the best interest of the Municipality. The Consultant whose proposal is accepted by the Municipality is hereafter referred to as the “Successful Consultant”.

### 3.5 EVALUATION OF PROPOSAL

Selection of the successful Proponent will be based on the following point system. Each Proposal received will be evaluated and scored using the scoring system below. The highest score will be the preferred Proposal.

Criteria	Score	Weighting	Weighted Score
Equipment Price	___/10	50%	
Delivery Date	___/10	20%	
Warranty	___/10	15%	
Local Certified Technicians	___/10	15%	
<b>TOTAL</b>			

### 3.6 PROPOSAL FORM

See attached.

	<b>Supply Hydraulic Operated Tools</b>	<b>Price per unit</b>	<b>Total Cost</b>
<b>1</b>	Power Unit		
<b>1</b>	Spreader		
<b>1</b>	Cutter		
<b>1</b>	Telescopic Ram (push only)		
<b>2</b>	Hydraulic Hose		
	<b>Subtotal</b>		
	<b>14% HST</b>		
	<b>Total</b>		

	<b>Supply Battery Operated Tools</b>	<b>Price per unit</b>	<b>Total Cost</b>
<b>3</b>	Battery Packs (indicate price or “included)		
<b>1</b>	Spreader Battery operated		
<b>1</b>	Cutter Battery Operated		
<b>1</b>	Telescopic Ram (push only) Battery Operated		
<b>3</b>	Battery Chargers		
<b>3</b>	On Tool Charging Cord (indicate price or “included”		
	<b>Subtotal</b>		
	<b>14% HST</b>		
	<b>Total</b>		

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Proponent agrees to deliver within \_\_\_\_\_ weeks of written notification of award.

Addenda No. \_\_\_ to \_\_\_ inclusive were carefully examined.

**SIGNATURES**

DATED THIS \_\_\_\_ DAY OF \_\_\_\_\_, 2026.

[Seal]

\_\_\_\_\_  
Name of Firm Proposing

\_\_\_\_\_  
Signature of Signing Officer

\_\_\_\_\_  
Name and Title of Signing Officer (Printed)

\_\_\_\_\_  
Witness

\_\_\_\_\_  
Name and Title (Printed)

\_\_\_\_\_  
Witness

\_\_\_\_\_  
Name and Title (Printed)

\_\_\_\_\_  
Company Address

\_\_\_\_\_  
Telephone No.

\_\_\_\_\_  
E-mail

**\*\*NOTE:** *Proposals submitted by or on behalf of any Corporation must be signed and sealed in the name of such Corporation by a duly authorized officer or agent.*

