REQUEST FOR PROPOSALS
RFP-MCC-2509

Supply of Motorola Minitor VI Pagers with Voice Storage Capability

MUNICIPALITY OF THE COUNTY OF CUMBERLAND
UPPER NAPPAN SERVICE CENTRE
1395 BLAIR LAKE ROAD
AMHERST N.S B4H 3Y4

June 18th, 2025

CLOSING: July 10th, 2025
2:00 PM AST

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1.0 INTRODUCTION

1.1 GENERAL REQUIREMENTS

The Municipality of the County of Cumberland (Municipality) invites Proposals to **supply fifty (50) Motorola Minitor VI Multi-channel VHF pagers with voice storage capability.**

Each pager must come complete with a charger, battery pack and 2-year manufacturer's warranty.

Pagers, chargers and battery packs will be delivered to 1395 Blair Lake Road, Upper Nappan, Nova Scotia.

The Municipality will only consider Proposals for new, not refurbished.

The Proponent must either be a Manufacturer, authorized reseller, or a dealer engaged in the business of selling, dealing and servicing the equipment proposed upon and must maintain a full stock of parts and service.

1.2 INSTRUCTION OF PROPONENTS

This request for proposals (RFP) is not a tender call, and the submission of any response to this RFP does not create a tender process. This RFP is not an invitation for an offer to contract, and it is not an offer to contract made by the Municipality.

Though the Municipality fully intends, at this time, to proceed through the RFP, the Municipality is under no obligation to proceed with the purchase, or any other stage. The receipt by the Municipality of any information (including any submissions, ideas, plans, drawings, models or other materials communicated or exhibited by any intended Proponent, or on its behalf) shall not impose any obligations on the Municipality. There is no guarantee by the Municipality, its officers, employees or Managers, that the process initiated by the issuance of this RFP will continue, or that this RFP process or any RFP process will result in a contract with the Municipality for the purchase of the equipment, service, or Work.

It is the responsibility of each Proponent to ensure their Proposal arrives on time. Any late Proposals will not be accepted. Proposals may be withdrawn at any time prior to opening. Proposals received after the Closing Time or in locations other than the address indicated, will not be accepted and will be returned unopened.

Any Proposals submitted by facsimile, or telephone will ***not*** be accepted under any circumstances.

Any corrections or additions to any submitted Proposal will not be accepted unless it is initialed by the person signing the Proposal.

All Proposals must be firm for 60 calendar days after the closing date. Price is to include any/all delivery charges to Upper Nappan, Nova Scotia.

Any Proposals that do not meet these criteria may be rejected.

The Municipality reserves the right to waive technicalities, reject any or all proposals, or any portion thereof, to advertise new Proposals, to proceed to do the work otherwise, or to abandon the work, if in the best interest of the Municipality.

All Proposals shall be submitted on the Proposal Form supplied with this document. This Proposal is not intended to exclude standard equipment or materials except where specified.

All goods shall be free from design deficiencies that may affect their operation or serviceability. Materials not defined here shall be of the best commercial quality and suitable for the purpose intended.

The supplier is responsible for delivering the equipment to the Municipality, in Cumberland County, Nova Scotia, under their own power.

1.3 CLARIFICATION AND ADDENDA

Notify the Municipality not less than three (3) working days before Proposal closing of omissions, errors or ambiguities found in this document. If it is considered that correction, explanation or interpretation is necessary; a written addendum will be issued. All Addenda become part of the Proposal documents.

Additional information, clarifications or instructions provided to a Proponent that may, in the opinion of the Municipality, be of general interest and any other information or instructions that the Municipality may deem to be appropriate in the circumstances may be incorporated in an Addendum to the Proposal that will be distributed to all Proponents.

Direct all Proposal questions and queries to:

Contact: Shelby Hum
Email: shelbyhum@cumberlandcounty.ns.ca
Telephone: (902) 667-3204

It is the responsibility of the Proponent to ensure all addenda have been received. Addenda will be posted on the Municipality website at www.cumberlandcounty.ns.ca. The Municipality will not bear any responsibility for the failure of potential Proponents to obtain all documents before submitting a proposal.

2.0 PROPOSALS

2.1 PROPOSAL CLOSING

Proposals must be received at the Upper Nappan Service Centre no later than **July 10th, 2025 at 2:00 P.M. ATLANTIC TIME.**

Late proposals will not be accepted and will be returned unopened.

2.2 PROPOSAL OPENING

Proposals will not be opened to the public. The successful Proponent will be advised following acceptance.

2.3 PROPOSAL SUBMISSION

The following must be used in the preparation and submission of a proposal for **Supply Fifty (50) Motorola Minitor VI Multi-channel VHF pagers with Voice Storage Capability.**

1. Completed vendor proposals and other correspondence should be submitted to:

MUNICIPALITY OF THE COUNTY OF CUMBERLAND
UPPER NAPPAN SERVICE CENTRE
1395 BLAIR LAKE ROAD
UPPER NAPPAN, NS
B4H 3Y4

ATTENTION: Shelby Hum
PROCURMENT

Any proposals submitted by fax or telephone will not be accepted under any circumstances.

2. Proposals must be submitted in a sealed envelope clearly marked **"Supply fifty (50) Motorola Minitor VI Multi-channel VHF pagers with voice storage capability."**

3. Proponents **MUST** provide **two (2) hard copies** and **one (1) PDF electronic copy** of the proposal.

4. Proposals may be submitted electronically, in a PDF document, to the below email. It is the responsibility of the vendor to confirm receipt of their proposal by the Municipality. This email address is for document submission only.

procurement@cumberlandcounty.ns.ca

The vendor agrees that the electronic signatures of the vendor on this document is intended to have the same force and effective as manual/original signatures. Delivery of an executed copy of a proposal by electronic means permitted in this request for proposals constitutes valid and effective delivery.

Proponents must submit the following items in the Proposal:

a) Completed Proposal Form.
b) Proposed delivery date.
c) Warranty descriptions, and
d) Any other relevant information that would be helpful in the evaluation process.

2.4 PROPOSAL ACCEPTANCE

The successful Proponent will be notified following acceptance of a proposal.

2.5 EVALUATION OF PROPOSAL

Selection of the successful Proponent will be based on the following point system. Each Proposal received will be evaluated and scored using the scoring system below. The highest score will be the preferred Proposal.

Criteria	Score	Weighting	Weighted Score
Equipment Price	___/10	75%	
Delivery Date	___/10	15%	
Warranty	___/10	10%	
TOTAL			

The Municipality reserves the right to negotiate with a preferred Proponent, or any Proponent, on any details, including changes to specifications and price. If specifications require significant modification, all Proponents shall have the opportunity to adjust their Proposals or re-submit altogether, as determined by the Municipality

2.6 PROPOSAL FORM

	Supply	Price per unit	Total Cost
50	Motorola Minitor VI pagers with voice Storage		
50	Charging Docks (indicate price or "included")		
50	Battery packs (indicate price or "included")		
	Subtotal		
	15% HST		
	Total		

Proponent agrees to deliver within _____ weeks of written notification of award.

Addenda No. ___ to ___ inclusive were carefully examined.

SIGNATURES DATED THIS ____ DAY OF _____, 2025.

[Seal]

Name of Firm Proposing	Signature of Signing Officer
	Name and Title of Signing Officer (Printed)
Witness	Name and Title (Printed)
Witness	Name and Title (Printed)
Company Address	Telephone No.
	E-mail

**NOTE: *Proposals submitted by or on behalf of any Corporation must be signed and sealed in the name of such Corporation by a duly authorized officer or agent.*